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Remembering Marvin Chirelstein

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It is a privilege for me to contribute to this volume remembering Marvin Chirelstein, for he changed the course of my life. I knew Marvin best as my teacher, and that perspective informs my remarks. To put it most directly, I would not be doing what I have been doing for the past thirty-plus years, if I had not taken Marvin’s courses. I would also venture to say that this is true of innumerable lawyers and law teachers who were his students.

I did, of course, see Marvin after I graduated from law school. And there was one notable sustained change that occurred in our conversations over the years: Our later conversations always started with a laugh, more precisely my laughing, as Marvin had taken to greeting me with a Brooklynese rendering of my name as “ReBirda.” It always had the intended effect, as every time he said that I would burst out laughing. One of the disappointments in my career is that we were not full-time colleagues, for I missed out on laughing on nearly a daily basis.

The first class I took with Marvin, the second semester of my first year in law school, was Federal Income Tax. And as it turned out, I enjoyed Marvin’s class immensely from the outset. What was there not to like? Marvin pulled you in with a wry sense of humor and nonchalance. There was nearly always something hilarious in what he said or in a little gesture he made that kept the class a bit off balance and everyone’s interest and attention at a peak, and then he would amaze us with elegant clarity and tremendous insight—often using the apparent simplicity of a numerical example while mumbling something self-deprecating about the calculation—and, with or without numbers, always making a nonobvious connection or extracting a nonobvious interpretation. After the “aha” moment, you would find yourself invariably saying, “Yes, of course, it’s exactly so.” It was teaching as performance art, but with intellectual content of the highest order. And humane pedagogically, as he called on us alphabetically.

My experience in the income tax class was the start of an intellectual journey, and a relationship that I developed with Marvin, over the rest of my law school years and my professional life. I enrolled in every one of Marvin’s courses: Federal Income Tax, Business Units II, and Corporate Tax. When I exhausted the courses that Marvin taught by the end of my second year in law school, I then fulfilled a writing requirement under Marvin’s supervision, which became a co-authored paper with my classmate, Mark Campisano. Writing that paper suggested to me that it might be fun to use economics to analyze legal rules and pursue an

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academic career; Mark followed more substantively in Marvin’s footsteps and is a distinguished tax lawyer. And he had this to say in remembrance:

For me, Marvin was more than a wonderful teacher—he introduced me to the intellectual love of my life. He presented tax law as a marvelous and massive conceptual jungle gym, where you could climb from one idea to another, and then to another, and so on—until you found yourself in a place you’d never foreseen. So, for example, the question of “what is income?” led Marvin to talk about the timing of taxation, and then to benefits in kind, and then to inside buildup, and then to the convenience of the employer, and finally to whether a family should be taxed on “the housewife’s uncompensated labor as a homemaker.” How did we get there?

I think Mark captures a feeling shared by all of Marvin’s tax students.

Mark and I not only wrote the paper together for Marvin, but he asked the two of us to review a note on tax preferences that he was thinking of adding to the first edition of his marvelous little book, Federal Income Taxation, which had been published shortly before we took his course in Spring 1978. The book is a veritable objet d’art from a student perspective. Meeting the test of time, it has gone through a dozen editions, but from the outset it was evident that it was the rare book that would impact, indeed transform, the content of classroom teaching. It so lucidly conveys and synthesizes the key tax concepts that students armed with the text no longer are like deer in the headlights in the income tax class; indeed, with Marvin’s text as a teaching tool, students could emerge unharmed by a less compelling teacher, while the more ambitious teacher could spend more class time on broader policy issues. And, most importantly, law students all over the country were able to obtain a glimpse of the wondrous experience of discovery, one “aha” moment after another, that those of us privileged to attend Marvin’s classes experienced.

Although writing a paper on net operating losses under Marvin’s supervision was the impetus for my following in his footsteps as a teacher, the course that, in retrospect, had the greatest impact on me was Business Units II. It was a pioneering, innovative course for the law school curriculum at the time and, despite what might seem to be an arcane subject, was heavily subscribed because Marvin was such a celebrated teacher. Years later, Marvin wrote to me describing how he was dragooned to teach the course. It is quintessential Marvin—dry, self-effacing wit yet with a serious edge:

When I arrived at Yale as a visitor in 1965, the outgoing Dean . . . , author of some of the longest unread books ever published—told me that I was scheduled to teach a course called Business Units II [BU II]. “What is that?” I asked timidly.

“That is our finance course,” he answered, obviously impatient to get back to his writing. “But I don’t know anything about…” I started to say when he closed and locked his office door. Anyway, the next morning (!!), I found myself teaching a course that consisted entirely of case-annotations for commonly used bond indentures and other boiler-plate documents.

At all events, I staggered through the semester, aware that BU II was surely the most boring and insignificant course ever offered anywhere at any time in any language. When it was over, fearing that I might have to teach it again, I approached the faculty person whose responsibility it was to assign teachers to courses... and begged to be relieved. “Nonsense, Timothy,” he said, “we hired you on the basis of your reputation as a leading Finance specialist. So don’t be modest. Go to it!”

Well, the choice then was to find somebody named Timothy to take my place or do something with the course itself. Result: I spent the summer reading such fascinating magazines as The Journal of Finance, half-understanding or misunderstanding what the articles therein were talking about, and next time around attempted to smuggle a truncated Bschool finance course into BU II. In the end, together with Brudney, we put together a dreadful casebook—the one you used, I believe—of which the only virtue was that it so irritated teachers at other law schools that within a few years a small army of casebooks, much better than ours but also including a lot of BSchool stuff, made their welcome appearance.

The whole thing was nothing more or less than an act of desperation. And you were its victims.

Well if we were victims, we were willing ones; indeed, we were delighted to be them. More seriously, no one could possibly use the adjectives “boring and insignificant” to describe what the course became. For Marvin’s Business Units II was a sophisticated interdisciplinary intellectual adventure in which corporate law rules and modern finance theory were intertwined, along with a dose of social choice theory. Having taken Marvin’s course, it did not require a fertile imagination to figure out the direction in which corporate law was going to move; the intellectual payoff was self-evident.

Marvin was, in fact, far too modest about his introduction of corporate finance into the law school curriculum. When I forwarded to him an intellectual history of the field that I was sketching, he asserted—wrongly in my judgment—that I “g[ave] him a lot more credit than [he] deserved.” And he informed me that the field went back further “than I probably wanted [to know],” in that:

There was a casebook (unpublished and in looseleaf when I took the course in 1952!!!) on Insolvency Reorg’s by Walter Blum and Wilbur Katz, both at the U. of Chicago L. School, which included a tiny smattering of Finance that I then found interesting. Blum & Katz drew on a [book] “On Valuation”
by... Bonbright, who actually made the point, non-
mathematically, that capital structure had no relevance, taxes
aside, to the value of the firm. Bonbright went to Valhalla long,
long ago, and his book, probably still in the law library is
entirely forgotten, but I think it did suggest some theoretical
developments that distinguished him from Graham and Dodd.
 Truly ancient history.

Blum and Katz and Bonbright did make an appearance in the
Brudney and Chirelstein Corporate Finance casebook; still, the contem-
porary field commenced with Brudney and Chirelstein, for they system-
atically introduced finance into the study of corporate law. And that
project was no doubt informed by what had initially piqued Marvin’s
interest way back in his University of Chicago Law School days and Blum
and Katz’s course.

For me, each B.U. II class was mesmerizing, as Marvin would make
my head spin as he characterized and recharacterized transactions, just
as he had in tax, or unpacked the multiple layers of proceedings buried
within the explicit proceeding in a case, while making you laugh with
pithy characterizations of cases, often a phrase from the decision—the
preferred stock cases were “sailors, idiots or infants” cases, the district
court opinion in Atlas Pipeline was the “men of large means” case. These
phrases, which reverberate in my memory, had the pedagogic benefit of
providing indelible markers for what we had learned, as they turned into
subtle stand-ins for his introduction to the uses of finance theory, such as
the importance of finding a market value test as the benchmark for
judicial determination of a valuation dispute.

Marvin’s insights into cases, of course, originated in his singular gift
of seeing the isomorphic structures of diverse transactions, a prime
reason why he was a superb tax lawyer. But there was another factor for
why he was a master teacher: He truly enjoyed engaging with students—a
trait not as prevalent among law teachers as one would wish. Marvin once
told me how he particularly disliked New Haven in the summer—which I
found startling, for it is green, peaceful, and I think, quite pleasant in the
summer—but he disliked it because the students were not there. Marvin
thought that things were dull without students, and he looked with
anticipation to their return; the buzz in the hallways at the start of the
school year, he found exhilarating. I think that Marvin’s genuine
affection for students is a key to understanding his tremendous class-
room success and formative impact on his students, as it would be
difficult not to have burned out over the years from the emotional
energy expended in class, if there had not been joy in the work.

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2. Victor Brudney & Marvin A. Chirelstein, Cases and Materials on Corporate
Finance (1972).

I would like to close with a further word on Marvin’s character. Marvin was inspirational not just as a teacher; he had a keen sense of fair play. He employed female research assistants at a time when that was a rarity. One should keep in mind that in the late 1970s when I was a law student, although the situation was rapidly changing, women constituted less than thirty percent of the class, and my Contracts teacher, of whom I thought and still think the world, did not call on female students. I was fortunate to be involved in several of Marvin’s research projects and thereby had a front seat observing this aspect of who he was. And I would be remiss if I did not also share an instance of Marvin’s sense of right and wrong that I observed from that perch. Marvin was concerned that the issuance of cable TV licenses in New Haven might involve corrupt influence peddling. We drove to Hartford together thinking that we would get state regulators to, at the least, investigate the granting of the licenses. The Connecticut regulators were simply not interested. With the benefit of hindsight, we expected too much, as over the succeeding years a large number of state elected officials, of both political parties, have been convicted of corruption. Although our trip to Hartford was disappointing, that experience will always stay with me, for it conveyed so clearly to me Marvin’s integrity and decency.

If there is a Valhalla, then Marvin is there, and I am sure that he is having the Gods laughing every morning. And I am also certain that his tax classic will long be in the law libraries, and it will not be forgotten, just as he will not be forgotten.