1916

Confidential Relations and Burden of Proof of Undue Influence in Will Cases

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Recommended Citation
Confidential Relations and Burden of Proof of Undue Influence in Will Cases, 26 Yale Law Journal 62 (1916)

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greatly interested in matters relating to legal education; and,
as an expression of his interest in this field of work, in 1905 and
1908 he filled temporary vacancies in the teaching staff of the
University of Chicago Law School.
At Yale Dean Swan will, as Lines Professor of Testamentary
Law, give the course in Wills and Administration for the second
year men. He will also have the course in Torts, for members
of the entering class.
Professor Walter Wheeler Cook comes to Yale from the Uni-
versity of Chicago Law School after a long and successful expe-
rience as a teacher of law in several universities. He holds his
three degrees from Columbia University, A.B. 1894, M.A. 1899,
and LL.M. 1901. He is a member of Phi Beta Kappa. Shortly
after taking his A.B., he spent two years studying at the uni-
versities of Jena, Leipzig and Berlin.
After being, successively, professor of law in the Universi-
ties of Nebraska, Missouri and Wisconsin, Professor Cook, in 1910,
accepted a call to the University of Chicago, where he made a
distinguished record as teacher and scholar during his six years
of service. He has taken an active part in the work of the
Association of American Law Schools; and at the last meeting
of this organization he was elected President for the year 1916-
1917. From time to time Professor Cook has contributed learned
and important articles to the various law reviews.
At Yale his subjects will be Pleading, Crimes and Trusts.

CONFIDENTIAL RELATIONS AND BURDEN OF PROOF OF UNDUE
INFLUENCE IN WILL CASES

In Appeal of Kirby1 the Supreme Court of Errors of Connect-
icut held, that, on an appeal from the probate of a will, the
burden of proof of the issue of undue influence shifts from the
contestant when there is evidence that a legatee occupied a rela-
tion of special confidence to the testator, irrespective of the ques-
tion whether the legatee had participated in the actual making
of the will.
This proposition contains two points of interest, namely, (1)
a beneficiary occupying a relation of special confidence to the
testator must remove suspicion from himself even though it
may not appear that he had anything to do with the execution

1 (1916) 98 Atl. (Conn.) 349.
of the will; and (2) upon the issue of undue influence the burden of proof may shift, and does shift when there is evidence of a confidential relation between testator and beneficiary. On either point there is a conflict of authority, and on either point the Connecticut decision has weighty support. Nevertheless it seems that on principle and the better authority the decision is to be upheld on neither point.

There has been much confusion in the rules determining the incidence of the burden of proof upon a proceeding for the probate of a will. The ordinary rule seems to be that followed in Connecticut, that the burden of proving due execution of the will and testamentary capacity of the testator is upon the proponent of the will, while the burden of proving undue influence vitiating the will is upon him who alleges it. The proponent must prove due execution and capacity in order to bring the will within the terms of the statute by which alone the power of testamentary disposition is given. On the other hand the allegation of undue influence is an allegation of fraud, which is never presumed but must be proven.

It has been generally recognized that certain relations of confidence such as attorney and client, guardian and ward, and the like, give to the stronger party peculiar opportunities for the exercise of fraud and that transactions resulting in a pecuniary profit to the fiduciary should be carefully scrutinized. Hence, the rule is that a relation of special confidence between a bene-

2 Goodno v. Hotchkiss, 88 Conn. 655, 666; Comstock v. Hadlyme Eccl. Soc., 8 Conn. 254; Crowinskiel ef v. Crowinskiel, 2 Gray (Mass.) 524; cases infra notes 5 and 6. In Page, Wills, Sec. 382, it is said that by the weight of authority the burden of proof upon the question of capacity rests upon the contestant. This hardly seems justified by the cases, for most of the decisions did not actually hold that the burden of proof was upon contestant. But they did attach an artificial probative value to the presumption of sanity, and the proponents of the will profited thereby. Now that the true nature of the presumption of sanity is established, there would seem to be less reason for the above statement. The discussion in Gardner, Wills (2d Ed.), Sec. 48, is clearer.

3 It has been said that the allegation of undue influence simply denies proponent's assertion that the paper he is offering for probate is the true will of the deceased, and hence the burden should be on proponent. Gardner, Wills, Sec. 61; Page, Wills, Sec. 405; 1 Jarman, Wills (6th Am. Ed.), 68, note by Professor Bigelow. But the rule stated seems to work little hardship perhaps because the allegation of undue influence seems more like a plea by way of confession and avoidance than a traverse.

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ficiary, not a near relative, and the testator, may give rise to a presumption of undue influence. While some courts hold, in accord with *Appeal of Kirby*, that the presumption arises upon the mere showing of the confidential relation, text writers seem for the most part agreed in stating the "more modern and the prevailing rule" to be that the presumption does not arise without more direct evidence, such as that the beneficiary took part in drawing the will or procuring its execution.

The latter view seems the better. If the beneficiary has taken part in the preparation of the will, it is not unreasonable to require him to explain his conduct. Moreover, if the participation does in fact exist, it cannot well be concealed, but will appear from the testimony of either the scrivener or the attesting witnesses. But where such participation does not exist, the connection is too remote to justify the inference of an improper influence. By the stricter rule, then, suspicion may be cast unjustly upon one who is, from the nature of the situation, unable to clear himself. It is proper to charge the jury that undue influence is not often susceptible of direct and positive proof, but may be inferred from circumstances. Hence, the very nature of the accusation of undue influence indicates a secret form of wrong known only to the wrongdoer and the deceased and which, unlike a crime, need not be proven beyond a reasonable doubt. The jury would naturally expect a denial of guilt from the person accused of committing the wrong, and yet such denial would ordinarily be his chief or only means of defense. How can such a person, who is often one of the most natural objects of the testator's bounty, hope to clear himself of a suspicion which his lack of participation in the making of the will would seem to prove was undeserved?

The court in *Appeal of Kirby* felt itself bound by former precedents. There have been broad statements of the rule in some

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5 *In re Bromley's Estate*, 113 Mich. 53; *Meek v. Perry*, 36 Miss. 190; *Re Davis*, 73 N. J. Eq. 617.


8 *Sanders' Appeal*, 54 Conn. 108.
of the Connecticut cases; but these have been general remarks not necessary to the actual decisions. Other statements in the cases seem to look the other way, and on the whole the Connecticut courts have been loath to apply the presumption. There does not seem to have been such authority to the contrary as to make the present decision imperative.

But after all this question rests upon rules of public policy and deductions from the actual experience of mankind and hence any court may feel that the stricter rule is better adapted to the jurisdiction it controls. The other proposition that the existence of this presumption causes the burden of proof to shift is more serious.

It might at first seem that the court was referring merely to the duty of going forward with the evidence; but it is not possible so to construe the language of the opinion. Thus, it is said that "it is apparent that in many cases it would make considerable difference whether the burden shifted from the party alleging the undue influence to the party who denies it and leaves the latter to support the negative by a preponderance of the evidence," and later it is said that when the presumption arises, the legatee must show by a preponderance of the evidence that the legacy was not obtained through undue influence. Clearly the court was using the term "burden of proof" in its primary sense as meaning "risk of persuasion." The risk of persuasion is thus held to be shifted by the existence of the presumption.

Moreover, the court was familiar with the correct use of the

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9 In St. Leger's Appeal, 34 Conn. 434, 450, 451, it is said: "It is not that the mere relation necessarily induces or exerts an undue influence (for all legacies by clients to their attorneys are not presumptively induced by undue influence) but because drawing the will presents an opportunity and a temptation, which, together with the personal friendship and confidence and influence of the relation, justify suspicion and the requirement from the legatee of satisfactory evidence that the opportunity was not embraced and the influence was not exerted." In Richmond's Appeal, 59 Conn. 226, it is suggested that the presumption might depend upon the facts of the case and might not arise though participation in the making of the will was shown. Underhill, Wills, Sec. 145, gives Connecticut as in accord with the general rule that participation is necessary, citing Richmond's Appeal, supra, Livingston's Appeal, 63 Conn. 68, and In re Hines, 37 Atl. (Conn.) 384. The Connecticut courts have said that the presumption was not to be extended and have usually found some reason, such that the beneficiary was the child and natural heir of the testator, for not applying it. See Lockwood v. Lockwood, 80 Conn. 513.

10 98 Atl. 350.
terms “burden of proof” and “presumption.” At one time it had been held that on the issue of testamentary capacity the presumption of sanity (which is deduced from the fact that the majority of people are sane) might be given an artificial probative effect and might be considered as itself evidence along with the actual testimony. This theory was at variance with actual human experience, for when a particular person’s sanity was once questioned, the fact that people in general are sane was of no moment. Hence, it has been repudiated and the court has approved the correct theory elucidated by Professor Thayer that a presumption has no probative value; that it operates only to establish a prima facie case in the absence of evidence; and that with the introduction of evidence it drops out of the case altogether. The court has also decided that the “burden of proof” as distinguished from the “weight of evidence” or “burden of going forward with the evidence” never shifts, but remains constant from beginning to end of the trial. Hence, one would naturally suppose that in Appeal of Kirby the terms were used with due appreciation of their bearing.

And yet it would seem that the court, in applying in the Kirby case rules established before the decisions making clear the true nature of presumptions, have not squared the theory of this presumption of undue influence from confidential relationship with the general theory of presumptions. Such seems also to have been the situation in other states where language similar to that used in the Kirby case is criticised by text writers.

The true rule would seem to be that a presumption of undue influence differs in no manner from other presumptions, and that there is no shifting of the burden of proof. The contestant has the burden of proof in the first instance, for he must show the existence of the confidential relationship. Until the

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11 Sturdevant’s Appeal, 71 Conn. 392; Barber’s Appeal, 63 Conn. 393.
12 Vincent v. Mutual Reserve Life Assoc., 77 Conn. 281, 290, 291, the court saying that they were unwilling to commit themselves “to still other extensions, which must in reason follow, of what we regard as an unsound principle and one which might easily become fruitful of unjust consequences;” Thayer, Prelim. Treatise on Evidence, pp. 313, 530, 531.
14 Gardner, Wills (2d Ed.), Sec. 62, n. 54. Page, Wills, Sec. 495.
15 This is expressly decided in Campber v. Browning, 219 Ill. 429, 109 A. S. R. 346.
16 In Turner’s Appeal, 72 Conn. 305, 319, the court said, in refusing to order a charge that the burden of proof was on proponents, that it was incumbent upon the contestant to prove the asserted confidential relations.
contestant has done at least that, the proponent need take no step to meet the issue of undue influence. The burden being on contest-
stant in the first instance, it should remain with him to the end. And it must so remain with him unless some artificial value is given to the presumption arising from the relationship. To give such a value to the presumption is not only unjustifiable from the standpoint of logic, but is unwarranted from the stand-
point of practical life. We may require such a relationship to be explained, but it is an unreasonable deduction from experience and a disregard of the motives which may prompt testamentary benefactions to say that the relationship when explained should lead to any artificial results.\footnote{The jury may, in considering the evidence, draw \textit{inferences} ("presumptions of fact") from the relationship. The \textit{presumption} ("presumption of law") should drop out with the production of evidence just as does the presumption of sanity. While the facts giving rise to the presumption of undue influence may justify inferences of fact, the facts giving rise to the presumption of sanity would not ordinarily justify any inferences, since the presumption of sanity rests on the basis that most people are sane and in a particular case where sanity is questioned an inference from the sanity of others would not be justified. But the effect of the \textit{presumption} should be the same in either case.} This the court, in the Kirby case, apparently realizes, for it speaks of this presumption as a \textit{prima facie} presumption which may be rebutted. If this is true it is difficult to see how the ultimate burden of proof can rest upon the beneficiary who has by proper evidence rebutted the \textit{prima facie} presumption of undue influence.

Public policy may perhaps require, and experience may perhaps justify, the strict rule that a beneficiary enjoying confidential relations with the testator should explain his conduct even though he may have had no connection with the making of the will. But even if this rule, which seems unduly strict, be followed, it is respectfully suggested that the requirement of such explana-
tion does not change the burden of proof. The burden of proof remains upon the contestant throughout.

\footnotesize{C. E. C.}

\textbf{AFFECTING QUALITY OF THE NATURAL PRODUCT WITHOUT ADUL-
TERATION IN THE SENSE OF THE \textit{FOOD AND DRUGS ACT}}

Under a statute providing that “no person shall sell . . . any article of food . . . not of the nature, substance and quality demanded,” and regulations providing that “where a